

**FOOD BANK OF THE SOUTHERN TIER
FINANCE COMMITTEE MEETING
February 4, 2020
4:30 PM – 5:30 PM**

AGENDA

TOPIC	FACILITATOR	ACTION	TIME
1. Welcome and Call to Order	Steve Hoyt		5
2. Opening Prayer	Dick Pirozzolo		5
3. Approval of November 5, 2019 Minutes	Steve Hoyt	Approve	5
4. Year End Financial Reports	Tim Currie	Approve	30
a. Income Statement & Narrative			
b. Balance Sheet			
c. Cash Flow Report			
d. Dashboards			
e. Communis Fund			
5. Review 2019 Investment Performance	Tim Currie	Review	15
6. Endorsement of Checks	Karen Owen	Approve	5

Next Meeting

May 5, 2020

4:00 PM – 6:00 PM

Opening Prayer: Karl Krebs

**** If you plan to join the meeting remotely please let Lynn know lynn.dates@foodbankst.org.****

Food Bank of the Southern Tier
Finance Committee Meeting
 Tuesday, November 5, 2019
 4:30pm - 6:00pm

Board Member	In Attendance	Unable to Attend
Steve Hoyt (chair)	X	
Dick Pirozzolo	X	
Karl Krebs	X	
Krista Niles-Updyke		X
Linda Bruckner	X	
Mark Hillegas		X
Michael Eisner		X
Nancy Miller	X	
Shannon Matteson	X	
Patty McLellan		X
Meghan Rose	X (Zoom)	
<i>Ex-Officio</i>		
Natasha Thompson	X	
<i>Staff</i>		
Tim Currie	X	
Karen Owen	X	
Lynn Dates	X	

1. Welcome and Call to Order

Steve Hoyt called the meeting to order at 4:29 pm

2. Opening Prayer

Linda Bruckner led the opening prayer.

3. Approval of September 3, 2019 Minutes

Nancy Miller made a motion to approve the September 3, 2019 minutes.

Karl Krebs seconded. All were in favor. None opposed.

4. Committee Education: Communis Fund

Alesco Advisors participated by Zoom, explained the purpose of the Communis Fund, and described its benchmarks and how they manage the fund.

5. Pre-Audit Review

Jeff Paille from The Bonadio Group reviewed the Plan for Audit document provided to the group, noting that the scope of services and responsibilities have not changed. He noted the section “Staffing Levels and Turnover” is new this year and allows them to take a closer look at transfer of duties and possible impact. Additionally, he pointed out “Other Potential Liabilities” in depth and the potential impact of NY Child Victims Act. The group did not note to Jeff any risks that were currently worth their focus.

Food Bank of the Southern Tier

Finance Committee Meeting

Tuesday, November 5, 2019

4:30pm - 6:00pm

6. Executive Session with Auditor

No executive session needed.

7. September Financial Report

Tim reviewed the September 2019 Financial Report.

Karl Krebs made motion to approve the September Financial Statements.

Linda Bruckner seconded. All were in favor. None opposed.

8. Q3 Budget Adjustments

Tim reviewed Q3 budget adjustments.

Nancy Miller made motion to approve the Q3 Budget Adjustments.

Dick Pirozzolo seconded. All were in favor. None opposed.

9. 2020 Budget Review

Tim reviewed the 2020 Budget. The group agreed that the 2020 Budget would be accepted as presented today – subject to Tim’s possible adjustment to the TFAP line, at which time he will send an email communication to the Finance/Audit Committee.

Dick Pirozzolo made motion to approve the 2020 Budget.

Karl Krebs seconded. All were in favor. None opposed.

10. Endorsement of Checks

The meeting was adjourned at 6:07 pm

Minutes respectfully submitted by,

Lynn Dates,

Executive Assistant to

Natasha Thompson, President & CEO

The Food Bank of the Southern Tier
FINANCIAL REPORT – [December 2019]

% to Budget Guideline (Month 12 of 12): 100%

YTD Actual to Budget:	104% Total Income	LAST YTD:	95% Total Income
	103% Total Expenses		96% Total Expenses

OVERALL

- Preliminary year-end numbers show an Operating Surplus of \$124k and Net Surplus of \$194k.
- TEFAP played a big role in that surplus on both the revenue side (Admin funding) and expense side (Healthy Harvest & Freight-in savings).
- The only negative from all the TEFAP was storage issues for Donated Product and the resulting loss of Shared Maintenance revenue.
- Personnel expense also helped by coming in \$95k below budget.
- Fundraising hit its target.
- In the Non-Operating section, Investment Income was up \$294k!

INCOME STATEMENT:

(Percentages Relate to Budget Projection)

Revenue Items:

Agency Food: 108%	Above target. Shared Maintenance light/TEFAP strong. One consequence of the extraordinary TEFAP TM product flow is the lack of storage space for Donated product (hence reduced SM revenue). Also, General WH was surprisingly strong given the heavy TEFAP flow all year.
MFP Food: 116%	Above target. Good flow on the trucks all year. HPNAP SM and HPNAP Produce are shared grants with the agencies and show notable individual variances. The totals did come in as expected though (we did not realign the splits in Q3).
Youth Programs Food: 105%	Above target. Good flow of Donated product, both with Fill-the-Bus and also some bonus loads from traditional sources.
Donated Product: 99%	On target. Still having to turn away donated loads due to the lack of warehouse space (TEFAP!).
HPNAP General Operating: 96%	Near target. Operations Support and JSY deficiencies will be carried into 2020. Both are offset by expenses.
Other Contracts/Programs: 113%	Above target. TEFAP Admin above projections (pls note that Q4 reimbursement has been submitted but actual payment received could be different than what was submitted).
Fund-Raising/Donations: 100%	At seasonal average of 100%. Slightly below budget but well ahead of last year. <i>*Please note that with the new revenue classifications we will no longer be able to provide seasonal comparisons for the individual lines in Fundraising.</i>
Other Income: 94%	Below target. Interest Income and revenue from the Forfeiture account came in a bit under expectations.

EXPENSE ITEMS:

Personnel: 96%	Below target. Various vacancies throughout the year shaved \$95k off the projected expense.
Agency Food: 111%	Above target. TEFAP & WH both strong all year.
MFP Food: 115%	Above target. TEFAP YoY is very strong.
Youth Programs Food: 100%	On target. BackPack Wholesale (major expense here) finished right on target.
Other Program Food: 90%	Below target. As discussed, with the continued flow of TEFAP Produce we did realize further Healthy Harvest savings.
Product Acquisition Freight: 89%	Below target. As also discussed, we did realize further Freight-in savings related to the strong flow of TEFAP product.
Donated Product: 99%	On target.
Warehouse/Distribution: 102%	On target. Vehicle Maintenance ended a bit over budget and Equipment Maintenance ended a bit under budget.
General Operations: 101%	On target. Most lines are coming in as expected. Utilities and Contract Services (Westwind) ended a bit high while Office Supplies, Bank Fees and License Fees came in under.
Development/PR: 93%	Below target. Savings were realized in Special Event, Advertising and Circle to Feed Hope while Direct Mail expense was a bit over.
Advocacy & Education: 87%	Below target. Some activity rolled into 2020.
HPNAP Operation Support 92%	On target.

NON-OPERATING ITEMS:

Cap. Camp. Allocations: 100%	On target/as expected. Internally controlled. Capital Campaign spending expected to end in 2019. Truck Campaign allocations expected to end in 2021.
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Program Food Accounting Distinctions:

1. There is MFP HPNAP Shared Maintenance income but no expense (acquisition costs are reimbursable).
2. There is BackPack Wholesale expense but no income (the Food Bank pays for this program expense).
3. There is Agency Shared Maintenance income but no expense (it is donated product).
4. Inter-Affiliate Food expenses are recouped in Shared Maintenance revenue.
5. Other Program Food expenses are paid for by matching grants and fundraising.

Food Bank of the Southern Tier

Balance Sheet

	12/31/2019	12/31/2018
ASSETS		
CASH - OPERATING	\$1,558,842.01	\$1,650,889.98
ACCTS. RECEIVABLE	\$74,209.14	\$27,931.71
CAMPAIGN RECEIVABLE	\$50,370.82	\$126,181.08
CONTRACTS / GRANTS RECEIVABLE	\$308,789.11	\$342,434.65
INVESTMENT MANAGEMENT	\$1,795,888.77	\$1,501,732.53
PREPAIDS	\$39,728.00	\$63,334.60
PURCHASE FOOD INVENTORY	\$343,810.00	\$371,790.81
IN-KIND DONATED/TEFAP FOOD	\$1,508,134.86	\$571,981.13
PROPERTY, PLANT AND EQUIPMENT	\$3,413,842.43	\$3,467,036.67
TOTAL ASSETS	\$9,093,615.14	\$8,123,313.16
 LIABILITIES AND FUND BALANCE		
LIABILITIES		
ACCOUNTS PAYABLE	\$206,053.75	\$164,338.84
DEFERRED INCOME	\$6,856.24	\$227,077.09
DEFERRED INVENTORY	\$1,508,134.86	\$571,981.13
ACCRUED LIABILITY	\$252,122.87	\$218,016.09
TOTAL LIABILITIES	\$1,973,167.72	\$1,181,413.15
 FUND BALANCE		
UNRESTRICTED FUNDS	\$6,469,793.06	\$6,130,511.88
RESTRICTED-ENDOWMENT FUND	\$45,520.36	\$45,520.36
TEMP RESTRICTED-CAPITAL CAMPAIGN	\$0.00	\$60,893.77
BUILDING FUND	\$470,246.00	\$420,117.00
TEMP. RESTRICTED TRK CAMPAIGN	\$134,888.00	\$284,857.00
TOTAL FUND BALANCE	\$7,120,447.42	\$6,941,900.01
 TOTAL LIABILITIES AND FUND BALANCE	 \$9,093,615.14	 \$8,123,313.16
 BEGINNING BALANCE WITH CURRENT YEAR ADJUSTMENTS	 \$7,037,784.01	 \$7,588,781.22
 NET SURPLUS/(DEFICIT)	 \$82,663.41	 (\$646,881.21)
 ENDING FUND BALANCE	 \$7,120,447.42	 \$6,941,900.01

Net Surplus/Deficit is the total of Total Operations and Truck Campaign

Food Bank of the Southern Tier
Cash Flow Forecast
DECEMBER 19 to JUNE 20

WEEK ENDING	RECEIPTS	DISBURSEMENTS	NET CHANGE	BALANCE	
BAL. BROUGHT FORWARD				1,558,842.01	
1/3/2020	131,106.84 D,F	60,928.72 B,J	70,178.12	1,629,020.13	
1/10/2020	52,556.44 D,F	127,599.72 A	(75,043.28)	1,553,976.85	
1/17/2020	79,517.97 D,F	187,911.79 B,J	(108,393.82)	1,445,583.03	
1/24/2020	68,392.00 D,F	127,443.50 A ,B,M	(59,051.50)	1,386,531.53	
1/31/2020	34,506.19 D,F	58,000.00		1,386,531.53	
MONTHLY TOTAL	366,079.44	561,883.73	(195,804.29)	1,363,037.72	
WEEK ENDING					
2/7/2020	86,636.00 D,F	170,000.00 A,H	(83,364.00)	1,279,673.72	
2/14/2020	190,091.00 D,F,I	70,000.00	120,091.00	1,399,764.72	
2/21/2020	86,636.00 D,F	170,000.00 A,H	(83,364.00)	1,316,400.72	
2/28/2020	86,637.00 D,F	40,000.00	46,637.00	1,363,037.72	
			0.00	1,363,037.72	
MONTHLY TOTAL	450,000.00	450,000.00	0.00	1,363,037.72	
WEEK ENDING					
3/6/2020	86,636.00 D,F	170,000.00 A,H	(83,364.00)	1,279,673.72	
3/13/2020	190,091.00 D,F,I	70,000.00	120,091.00	1,399,764.72	
3/20/2020	86,636.00 D,F	170,000.00 A,H	(83,364.00)	1,316,400.72	
3/27/2020	365,487.00 D,F,K	40,000.00 A,H	325,487.00	1,641,887.72	
			0.00	1,641,887.72	
MONTHLY TOTAL	728,850.00	450,000.00	278,850.00	1,641,887.72	
3 MONTH RECAP	1,544,929.44	1,461,883.73	83,045.71	BEGIN BAL	ENDING BAL
MONTH OF APRIL	450,000.00	450,000.00	0.00	1,641,887.72	0.00
MONTH OF MAY	450,000.00	450,000.00	0.00	1,641,887.72	0.00
MONTH OF JUNE	450,000.00	450,000.00	0.00	0.00	0.00
6 MONTH RECAP	2,444,929.44	2,811,883.73	(366,954.29)	1,558,842.01	1,191,887.72

- A INCLUDES 2 WEEKS PAYROLL \$75,384. & \$80,144
- B INCLUDES FOOD PURCHASES \$8,235. & \$108,044 & \$14,817
- C INCLUDES TEFAP \$5,409
- D A/R PAYMENTS
- E INCLUDES HPNAP REIMBURSEMENT
- F DONATIONS/DIRECT MAIL 14,476 & \$52,863
- G INCLUDES NOEP PAYMENT
- H FUTURE FOOD PURCHASES
- I FUTURE HPNAP REIMBURSEMENTS
- J DIRECT MAIL EXPENSE \$14,475
- K CHECK OUT HUNGER \$278,850
- L NYSEG 3 MONTHS \$17,303
- M OPERATION SUPPORT \$15,171

	PROJECTED CASH FLOW BALANCE	ACTUAL CASH BALANCE
OCTOBER	821,446.24	889,299.90
NOVEMBER	1,114,494.60	1,116,300.15
DECEMBER	1,323,029.40	1,558,842.01

OCTOBER - REVENUE WAS MORE THAN ANTICIPATED THE LAST WEEK OF THE MONTH.
\$15,000 GRANT WAS RECEIVED AND 2 LARGE DONATIONS TOTALING \$25,000
EXPENSES WERE RIGHT ON TARGET

NOVEMBER - REVENUE AND EXPENSES ON TARGET

DECEMBER - REVENUE WAS MORE THAN ANTICIPATED, YEAR END DONATIONS WERE MORE THAN PROJECTED
EXPENSES -WERE RIGHT ON TARGET

Food Bank of the Southern Tier

Income Statement

Total Operations Including Current Month Actuals

	CURRENT MONTH 12/1/2019 12/31/2019	CURRENT YTD ACTUAL 1/1/2019 12/31/2019	LAST YTD ACTUAL 1/1/2018 12/31/2018	PROJECTION TO DATE 1/1/2019 12/31/2019	FULL YR PROJECT. 1/1/2019 12/31/2019	% TO FULL YEAR PROJECTION
REVENUE						
FOOD DISTRIBUTION						
AGENCIES						
SHARED MAINTENANCE						
GENERAL	\$3,558.44	\$40,841.95	\$68,085.91	\$38,700.00	\$38,700.00	106%
HPNAP	\$7,417.56	\$102,127.10	\$91,812.31	\$166,304.00	\$166,304.00	61%
TOTAL SHARED MAINTENANCE	\$10,976.00	\$142,969.05	\$159,898.22	\$205,004.00	\$205,004.00	70%
WHOLESALE						
GENERAL	\$77,553.94	\$822,228.80	\$655,015.09	\$722,200.00	\$722,200.00	114%
HPNAP	\$22,457.00	\$334,622.75	\$497,430.00	\$356,115.00	\$356,115.00	94%
HPNAP PRODUCE	\$1,839.00	\$45,684.09	\$31,729.71	\$45,381.00	\$45,381.00	101%
HPNAP COLA PRODUCE	\$0.00	\$11,946.94	\$22,146.81	\$22,646.00	\$22,646.00	53%
HANDLING FEES	\$3,604.92	\$56,290.54	\$79,376.74	\$60,224.00	\$60,224.00	93%
HPNAP COLA HANDLING FEES	\$0.00	\$1,798.81	\$3,201.55	\$3,397.00	\$3,397.00	53%
TOTAL WHOLESALE	\$105,454.86	\$1,272,571.93	\$1,288,899.90	\$1,209,963.00	\$1,209,963.00	105%
TEFAP						
TEFAP INCOME	\$253,367.03	\$2,407,570.23	\$691,114.03	\$2,130,542.00	\$2,130,542.00	113%
TOTAL TEFAP	\$253,367.03	\$2,407,570.23	\$691,114.03	\$2,130,542.00	\$2,130,542.00	113%
TOTAL AGENCY FOOD	\$369,797.89	\$3,823,111.21	\$2,139,912.15	\$3,545,509.00	\$3,545,509.00	108%
MOBILE FOOD PANTRIES						
SHARED MAINTENANCE						
GENERAL	\$970.00	\$45,216.83	\$103,617.15	\$48,720.00	\$48,720.00	93%
HPNAP	\$9,068.76	\$181,320.04	\$202,250.73	\$153,878.00	\$153,878.00	118%
TOTAL SHARED MAINTENANCE	\$10,038.76	\$226,536.87	\$305,867.88	\$202,598.00	\$202,598.00	112%
WHOLESALE						
HPNAP	\$28.80	\$1,517.77	\$2,330.71	\$0.00	\$0.00	0%
HPNAP-PRODUCE	\$841.45	\$61,493.09	\$60,081.11	\$50,704.00	\$50,704.00	121%
HPNAP HANDLING FEES	\$123.94	\$6,927.78	\$5,480.14	\$5,074.00	\$5,074.00	137%
HANDLING FEES COLA	\$0.00	\$2,180.26	\$3,764.34	\$2,532.00	\$2,532.00	86%
TOTAL WHOLESALE	\$994.19	\$72,118.90	\$71,656.30	\$58,310.00	\$58,310.00	124%
TEFAP						
TEFAP FOOD INCOME	\$187,675.39	\$1,976,879.23	\$449,633.03	\$1,704,679.00	\$1,704,679.00	116%
TOTAL TEFAP	\$187,675.39	\$1,976,879.23	\$449,633.03	\$1,704,679.00	\$1,704,679.00	116%
TOTAL MOBILE FOOD PANTRY	\$198,708.34	\$2,275,535.00	\$827,157.21	\$1,965,587.00	\$1,965,587.00	116%
YOUTH PROGRAMS						

Food Bank of the Southern Tier

Income Statement

Total Operations Including Current Month Actuals

	CURRENT MONTH 12/1/2019 12/31/2019	CURRENT YTD ACTUAL 1/1/2019 12/31/2019	LAST YTD ACTUAL 1/1/2018 12/31/2018	PROJECTION TO DATE 1/1/2019 12/31/2019	FULL YR PROJECT. 1/1/2019 12/31/2019	% TO FULL YEAR PROJECTION
BK SHARED MAINTENANCE						
GENERAL	\$9,415.44	\$27,072.04	\$20,834.45	\$24,474.00	\$24,474.00	111%
Total SHARED MAINTENANCE	\$9,415.44	\$27,072.04	\$20,834.45	\$24,474.00	\$24,474.00	111%
TEFAP						
TEFAP FOOD INCOME	\$4,755.88	\$70,281.52	\$0.00	\$67,920.00	\$67,920.00	103%
	\$4,755.88	\$70,281.52	\$0.00	\$67,920.00	\$67,920.00	103%
TOTAL YOUTH PROGRAMS	\$14,171.32	\$97,353.56	\$20,834.45	\$92,394.00	\$92,394.00	105%
TOTAL FOOD DISTRIBUTION	\$582,677.55	\$6,195,999.77	\$2,987,903.81	\$5,603,490.00	\$5,603,490.00	111%
DONATED PRODUCT						
DONATED PRODUCT	\$389,885.40	\$5,026,490.64	\$5,934,516.00	\$5,070,301.00	\$5,070,301.00	99%
TOTAL DONATED PRODUCT	\$389,885.40	\$5,026,490.64	\$5,934,516.00	\$5,070,301.00	\$5,070,301.00	99%
CONTRACTS / PROGRAMS						
HPNAP GENERAL OPERATING						
OPERATIONS SUPPORT	\$0.00	\$94,842.90	\$168,595.51	\$103,492.00	\$103,492.00	92%
HPNAP SANITATION SUPPLIES	\$0.00	\$1,466.40	\$2,200.30	\$1,466.00	\$1,466.00	100%
TRANSPORTATION GRANT	\$0.00	\$31,903.88	\$36,688.68	\$31,198.00	\$31,198.00	102%
OPERATING INCOME	\$21,708.11	\$226,535.46	\$233,709.73	\$231,155.00	\$231,155.00	98%
JSY OPERATING INCOME	\$9,669.06	\$110,637.29	\$114,406.63	\$117,675.00	\$117,675.00	94%
TOTAL HPNAP OPERATING	\$31,377.17	\$465,385.93	\$555,600.85	\$484,986.00	\$484,986.00	96%
OTHER CONTRACTS / PROGRAMS						
CHEMUNG COUNTY	\$2,500.00	\$30,000.00	\$30,000.00	\$30,000.00	\$30,000.00	100%
NOEP	\$4,910.77	\$68,268.91	\$62,112.37	\$65,000.00	\$65,000.00	105%
TEFAP ADMIN	\$35,936.75	\$408,995.16	\$142,307.28	\$351,458.00	\$351,458.00	116%
VENISON PROGRAM	\$1,994.00	\$7,931.25	\$12,409.25	\$10,900.00	\$10,900.00	73%
BOCES BACKPACK REIMBURSEMENT	\$0.00	\$4,224.00	\$14,164.00	\$4,224.00	\$4,224.00	100%
TOTAL OTHER CONTRACTS/PGMS	\$45,341.52	\$519,419.32	\$260,992.90	\$461,582.00	\$461,582.00	113%
TOTAL CONTRACTS / PROGRAMS	\$76,718.69	\$984,805.25	\$816,593.75	\$946,568.00	\$946,568.00	104%
FUNDRAISING / DONATIONS						
CAUSE MARKETING						
CAUSE MARKETING	\$25,401.87	\$428,713.53	\$451,110.08	\$424,200.00	\$424,200.00	101%
TOTAL CAUSE MARKETING	\$25,401.87	\$428,713.53	\$451,110.08	\$424,200.00	\$424,200.00	101%
SPECIAL EVENTS						
SPECIAL EVENTS	\$14,220.23	\$240,963.92	\$234,768.36	\$275,500.00	\$275,500.00	87%
TOTAL SPECIAL EVENTS	\$14,220.23	\$240,963.92	\$234,768.36	\$275,500.00	\$275,500.00	87%
DIRECT MAIL						

Food Bank of the Southern Tier

Income Statement

Total Operations Including Current Month Actuals

	CURRENT MONTH 12/1/2019 12/31/2019	CURRENT YTD ACTUAL 1/1/2019 12/31/2019	LAST YTD ACTUAL 1/1/2018 12/31/2018	PROJECTION TO DATE 1/1/2019 12/31/2019	FULL YR PROJECT. 1/1/2019 12/31/2019	% TO FULL YEAR PROJECTION
DIRECT MAIL	\$209,782.68	\$845,267.85	\$744,768.74	\$696,000.00	\$696,000.00	121%
TOTAL DIRECT MAIL	\$209,782.68	\$845,267.85	\$744,768.74	\$696,000.00	\$696,000.00	121%
ONLINE GIVING						
ONLINE GIVING	\$97,918.76	\$285,577.06	\$113,803.00	\$225,000.00	\$225,000.00	127%
TOTAL ONLINE GIVING	\$97,918.76	\$285,577.06	\$113,803.00	\$225,000.00	\$225,000.00	127%
PERSONAL SOLICITATION						
PERSONAL SOLICITATION	\$111,760.00	\$129,635.00	\$12,308.22	\$50,800.00	\$50,800.00	255%
TOTAL PERSONAL SOLICITATION	\$111,760.00	\$129,635.00	\$12,308.22	\$50,800.00	\$50,800.00	255%
GENERAL DEVELOPMENT GRANTS						
OTHER	\$69,956.00	\$232,496.47	\$200,748.78	\$283,000.00	\$283,000.00	82%
MOBILE FOOD	\$334.00	\$27,369.58	\$38,993.00	\$0.00	\$0.00	0%
CHILD HUNGER	\$0.00	\$7,500.00	\$73,150.00	\$0.00	\$0.00	0%
SUMMER FOOD	\$0.00	\$0.00	\$8,129.74	\$0.00	\$0.00	0%
TOTAL GEN DEV GRANTS	\$70,290.00	\$267,366.05	\$321,021.52	\$283,000.00	\$283,000.00	94%
WHITE MAIL						
WHITE MAIL	\$143,148.02	\$517,594.03	\$986,809.31	\$848,500.00	\$848,500.00	61%
TOTAL WHITE MAIL	\$143,148.02	\$517,594.03	\$986,809.31	\$848,500.00	\$848,500.00	61%
ALL OTHER PRIVATE SUPPORT						
ALL OTHER PRIVATE SUPPORT	\$17,703.83	\$248,924.76	\$0.00	\$175,000.00	\$175,000.00	142%
TOTAL ALL OTHER PRIVATE SUPPORT	\$17,703.83	\$248,924.76	\$0.00	\$175,000.00	\$175,000.00	142%
TOTAL FR/DONATIONS	\$690,225.39	\$2,964,042.20	\$2,864,589.23	\$2,978,000.00	\$2,978,000.00	100%
OTHER INCOME						
OTHER INCOME						
SALE OF EQUIPMENT/VEHICLE	\$0.00	\$0.00	\$3,500.00	\$0.00	\$0.00	0%
INTEREST INCOME	\$1,211.01	\$25,670.84	\$23,876.21	\$28,165.00	\$28,165.00	91%
ANNUAL MEMBERSHIP	\$0.00	\$4,370.00	\$4,375.00	\$4,725.00	\$4,725.00	92%
AGENCY CONFERENCE	\$0.00	\$2,700.00	\$5,115.00	\$2,500.00	\$2,500.00	108%
RENT	\$2,450.00	\$19,250.00	\$3,778.39	\$19,250.00	\$19,250.00	100%
INSURANCE CLAIM INCOME	\$0.00	\$0.00	\$5,210.74	\$0.00	\$0.00	0%
CONFERENCE REIMBURSEMENT	\$0.00	\$5,628.03	\$2,387.84	\$5,960.00	\$5,960.00	94%
MISCELLANEOUS	\$5,103.42	\$20,786.00	\$55,337.58	\$22,742.00	\$22,742.00	91%
TOTAL OTHER INCOME	\$8,764.43	\$78,404.87	\$103,580.76	\$83,342.00	\$83,342.00	94%
TOTAL OTHER INCOME	\$8,764.43	\$78,404.87	\$103,580.76	\$83,342.00	\$83,342.00	94%
TOTAL REVENUE	\$1,748,271.46	\$15,249,742.73	\$12,707,183.55	\$14,681,701.00	\$14,681,701.00	104%

Food Bank of the Southern Tier

Income Statement

Total Operations Including Current Month Actuals

	CURRENT MONTH 12/1/2019 12/31/2019	CURRENT YTD ACTUAL 1/1/2019 12/31/2019	LAST YTD ACTUAL 1/1/2018 12/31/2018	PROJECTION TO DATE 1/1/2019 12/31/2019	FULL YR PROJECT. 1/1/2019 12/31/2019	% TO FULL YEAR PROJECTION
EXPENSES						
PERSONNEL EXPENSES						
SALARIES	\$183,544.16	\$2,028,569.80	\$1,999,750.35	\$2,077,326.00	\$2,077,326.00	98%
FRINGE BENEFITS	\$38,989.98	\$513,585.94	\$495,277.99	\$588,268.00	\$588,268.00	87%
CONTRACT EMPLOYMENT	\$894.44	\$36,060.81	\$14,777.01	\$7,500.00	\$7,500.00	481%
PAYROLL PROCESSING	\$499.03	\$4,982.82	\$4,280.54	\$4,100.00	\$4,100.00	122%
RECRUITMENT-ADVERTISING	\$0.00	\$31.00	\$205.60	\$800.00	\$800.00	4%
PERSONNEL EXPENSES	\$0.00	\$1,435.00	\$1,487.00	\$1,200.00	\$1,200.00	120%
TOTAL PERSONNEL EXPENSES	\$223,927.61	\$2,584,665.37	\$2,515,778.49	\$2,679,194.00	\$2,679,194.00	96%
FOOD EXPENSE						
AGENCIES						
WHOLESALE FOOD						
GENERAL	\$66,609.94	\$720,148.26	\$572,589.87	\$628,000.00	\$628,000.00	115%
GENERAL	\$2.80	\$2.80	\$0.00	\$0.00	\$0.00	0%
HPNAP	\$22,457.00	\$334,622.75	\$497,430.00	\$356,115.00	\$356,115.00	94%
HPNAP PRODUCE	\$1,839.00	\$45,684.09	\$31,729.71	\$45,381.00	\$45,381.00	101%
HPNAP COLA PRODUCE	\$0.00	\$11,946.94	\$22,146.81	\$22,646.00	\$22,646.00	53%
TOTAL AGENCIES WHSALE FOOD	\$90,908.74	\$1,112,404.84	\$1,123,896.39	\$1,052,142.00	\$1,052,142.00	106%
TEFAP						
TEFAP FOOD EXPENSE	\$253,367.03	\$2,407,570.23	\$691,114.03	\$2,130,542.00	\$2,130,542.00	113%
TOTAL AGENCIES TEFAP	\$253,367.03	\$2,407,570.23	\$691,114.03	\$2,130,542.00	\$2,130,542.00	113%
TOTAL AGENCIES	\$344,275.77	\$3,519,975.07	\$1,815,010.42	\$3,182,684.00	\$3,182,684.00	111%
MOBILE FOOD PANTRIES						
MFP SHARED MAINTENANCE						
GENERAL	\$970.00	\$45,216.83	\$103,617.15	\$48,720.00	\$48,720.00	93%
TOTAL SHARED MAINTENANCE	\$970.00	\$45,216.83	\$103,617.15	\$48,720.00	\$48,720.00	93%
WHOLESALE FOOD						
GENERAL	\$592.10	\$21,252.43	\$56,863.48	\$29,912.00	\$29,912.00	71%
HPNAP	\$28.80	\$1,517.77	\$2,330.71	\$0.00	\$0.00	0%
HPNAP PRODUCE	\$841.45	\$61,493.09	\$60,081.11	\$50,704.00	\$50,704.00	121%
TOTAL MFP WHOLESALE FOOD	\$1,462.35	\$84,263.29	\$119,275.30	\$80,616.00	\$80,616.00	105%
TEFAP						
TEFAP FOOD EXPENSE	\$187,675.39	\$1,976,879.23	\$449,633.03	\$1,704,679.00	\$1,704,679.00	116%
TOTAL MFP TEFAP	\$187,675.39	\$1,976,879.23	\$449,633.03	\$1,704,679.00	\$1,704,679.00	116%
TOTAL MOBILE FOOD PANTRIES	\$190,107.74	\$2,106,359.35	\$672,525.48	\$1,834,015.00	\$1,834,015.00	115%

Food Bank of the Southern Tier

Income Statement

Total Operations Including Current Month Actuals

	CURRENT MONTH 12/1/2019 12/31/2019	CURRENT YTD ACTUAL 1/1/2019 12/31/2019	LAST YTD ACTUAL 1/1/2018 12/31/2018	PROJECTION TO DATE 1/1/2019 12/31/2019	FULL YR PROJECT. 1/1/2019 12/31/2019	% TO FULL YEAR PROJECTION
YOUTH PROGRAMS						
SHARED MAINTENANCE						
BK GENERAL	\$9,415.44	\$27,072.04	\$20,834.45	\$24,474.00	\$24,474.00	111%
TOTAL SHARED MAINTENANCE	\$9,415.44	\$27,072.04	\$20,834.45	\$24,474.00	\$24,474.00	111%
WHOLESALE FOOD						
BK GENERAL	\$5,223.54	\$158,553.80	\$196,862.58	\$158,591.00	\$158,591.00	100%
KFM GENERAL PRODUCE	\$0.00	\$1,623.82	\$4,165.75	\$4,000.00	\$4,000.00	41%
SCHOOL PANTRY	\$1,107.18	\$11,750.10	\$11,103.21	\$13,000.00	\$13,000.00	90%
TOTAL BKPK WHOLESALE FOOD	\$6,330.72	\$171,927.72	\$212,131.54	\$175,591.00	\$175,591.00	98%
TEFAP						
TEFAP FOOD EXPENSE	\$4,755.88	\$70,281.52	\$0.00	\$67,920.00	\$67,920.00	103%
Total TEFAP	\$4,755.88	\$70,281.52	\$0.00	\$67,920.00	\$67,920.00	103%
TOTAL YOUTH PROGRAMS	\$20,502.04	\$269,281.28	\$232,965.99	\$267,985.00	\$267,985.00	100%
TOTAL FOOD EXPENSE	\$554,885.55	\$5,895,615.70	\$2,720,501.89	\$5,284,684.00	\$5,284,684.00	112%
OTHER FOOD EXPENSES						
OTHER FOOD/PROGRAM						
TURKEY DRIVE	\$82,393.11	\$94,711.63	\$85,732.89	\$96,860.00	\$96,860.00	98%
INTERAFFILIATE	\$781.38	\$8,370.91	\$22,489.56	\$10,120.00	\$10,120.00	83%
HEALTHY HARVEST	\$3,763.07	\$66,050.22	\$114,678.56	\$78,269.00	\$78,269.00	84%
EMERGENCY FOOD BOX	\$0.00	\$617.35	\$0.00	\$1,000.00	\$1,000.00	62%
MILK DRIVE	\$1,009.60	\$1,009.60	\$0.00	\$1,000.00	\$1,000.00	101%
VENISON PROCESSING	\$1,994.00	\$7,931.25	\$11,144.00	\$10,900.00	\$10,900.00	73%
NYS SUMMER FOOD PROGRAM	\$0.00	\$717.00	\$2,517.00	\$717.00	\$717.00	100%
INVENTORY ADJUSTMENT	(\$67.68)	\$3,069.84	\$1,691.30	\$2,511.00	\$2,511.00	122%
PRODUCT PACKAGING	(\$417.15)	(\$5,874.29)	(\$4,257.58)	(\$5,000.00)	(\$5,000.00)	117%
AGENCY LINE OF CREDIT	\$17.42	\$691.94	\$2,135.07	\$1,000.00	\$1,000.00	69%
TOTAL OTHER FOOD/PROGRAM	\$89,473.75	\$177,295.45	\$236,130.80	\$197,377.00	\$197,377.00	90%
PRODUCT ACQUISITION FREIGHT						
PRODUCT FREIGHT	\$2,411.04	\$39,089.84	\$83,980.32	\$56,125.00	\$56,125.00	70%
TRANSPORTATION GRANT	\$0.00	\$31,903.88	\$36,688.68	\$23,875.00	\$23,875.00	134%
TOTAL PRODUCT FREIGHT	\$2,411.04	\$70,993.72	\$120,669.00	\$80,000.00	\$80,000.00	89%
TOTAL OTHER FOOD EXPENSES	\$91,884.79	\$248,289.17	\$356,799.80	\$277,377.00	\$277,377.00	90%
DONATED PRODUCT						
DONATED PRODUCT	\$389,885.40	\$5,026,490.64	\$5,934,516.00	\$5,070,301.00	\$5,070,301.00	99%
TOTAL DONATED PRODUCT	\$389,885.40	\$5,026,490.64	\$5,934,516.00	\$5,070,301.00	\$5,070,301.00	99%
WAREHOUSE / DISTRIBUTION						
VEHICLE						

Food Bank of the Southern Tier Income Statement

Total Operations Including Current Month Actuals

	CURRENT MONTH 12/1/2019 12/31/2019	CURRENT YTD ACTUAL 1/1/2019 12/31/2019	LAST YTD ACTUAL 1/1/2018 12/31/2018	PROJECTION TO DATE 1/1/2019 12/31/2019	FULL YR PROJECT. 1/1/2019 12/31/2019	% TO FULL YEAR PROJECTION
VEHICLE - FUEL	\$3,107.02	\$48,554.52	\$48,892.98	\$51,992.00	\$51,992.00	93%
VEHICLE MAINTENANCE	\$3,804.60	\$33,766.60	\$25,114.46	\$28,000.00	\$28,000.00	121%
VEHICLE - INSURANCE	\$1,655.16	\$18,520.44	\$15,306.96	\$15,433.00	\$15,433.00	120%
OTHER VEHICLE EXPENSE	\$0.00	\$5,529.47	\$5,726.66	\$5,833.00	\$5,833.00	95%
TOTAL VEHICLE	\$8,566.78	\$106,371.03	\$95,041.06	\$101,258.00	\$101,258.00	105%
WAREHOUSE						
EQUIPMENT MAINTENANCE	\$1,517.00	\$15,922.44	\$22,378.60	\$18,500.00	\$18,500.00	86%
GENERAL SUPPLIES	\$57.15	\$10,523.20	\$9,923.61	\$10,000.00	\$10,000.00	105%
MFP SUPPLIES	\$31.00	\$2,175.48	\$3,518.13	\$2,050.00	\$2,050.00	106%
MISCELLANEOUS	\$75.00	\$2,282.36	\$1,192.96	\$2,000.00	\$2,000.00	114%
TOTAL WAREHOUSE	\$1,680.15	\$30,903.48	\$37,013.30	\$32,550.00	\$32,550.00	95%
PRODUCTION ROOM						
REPACKING SUPPLIES	\$56.13	\$13,123.29	\$13,668.36	\$13,000.00	\$13,000.00	101%
SANITATION SUPPLIES	\$89.94	\$1,491.33	\$1,984.33	\$2,500.00	\$2,500.00	60%
MISCELLANEOUS	\$0.00	\$86.30	\$0.00	\$0.00	\$0.00	0%
TOTAL PRODUCTION ROOM	\$146.07	\$14,700.92	\$15,652.69	\$15,500.00	\$15,500.00	95%
TOTAL WHRS / DISTRIB	\$10,393.00	\$151,975.43	\$147,707.05	\$149,308.00	\$149,308.00	102%
GENERAL OPERATIONS						
BUILDING						
INSURANCE	\$3,736.59	\$45,020.66	\$43,486.95	\$43,546.00	\$43,546.00	103%
UTILITIES	\$24,349.27	\$74,576.88	\$70,884.48	\$70,158.00	\$70,158.00	106%
PHYSICAL PLANT MAINT/REPAIRS	\$0.00	\$11,118.64	\$10,399.35	\$11,000.00	\$11,000.00	101%
PHYSICAL GROUNDS MAINTENANCE	\$440.00	\$587.17	\$4,622.30	\$1,850.00	\$1,850.00	32%
EXTERMINATOR	\$701.00	\$4,472.30	\$4,398.59	\$4,300.00	\$4,300.00	104%
JANITORIAL	\$1,645.40	\$22,874.75	\$21,887.91	\$22,200.00	\$22,200.00	103%
RUBBISH & TRASH REMOVAL	\$1,085.00	\$8,962.00	\$6,996.95	\$7,000.00	\$7,000.00	128%
OTHER OCCUPANCY EXPENSE	\$0.00	\$1,541.69	\$1,338.27	\$1,400.00	\$1,400.00	110%
GARAGE EXPENSES(RENTAL)	\$0.00	\$0.00	\$3,778.39	\$0.00	\$0.00	0%
TOTAL BUILDING	\$31,957.26	\$169,154.09	\$167,793.19	\$161,454.00	\$161,454.00	105%
GENERAL OFFICE						
OFFICE SUPPLIES	\$491.57	\$19,332.99	\$22,772.33	\$26,343.00	\$26,343.00	73%
PROGRAM & EDUCATIONAL	\$1,527.92	\$7,710.16	\$8,015.44	\$10,319.00	\$10,319.00	75%
POSTAGE & MAILING	\$4,852.81	\$16,298.91	\$13,425.39	\$13,775.00	\$13,775.00	118%
OFFICE EQUIPMENT / FURNITURE	\$0.00	\$1,814.11	\$1,015.74	\$1,788.00	\$1,788.00	101%
COMPUTER EQUIPMENT	\$204.98	\$11,636.03	\$12,840.88	\$11,391.00	\$11,391.00	102%
FOOD SUPPLIES	\$101.81	\$576.76	\$1,145.17	\$2,720.00	\$2,720.00	21%
BANK CHGS / SCVS FEES	\$2,647.55	\$22,197.73	\$23,323.62	\$27,694.00	\$27,694.00	80%
MISCELLANEOUS	\$83.79	\$666.09	\$1,388.62	\$950.00	\$950.00	70%
TOTAL GENERAL OFFICE	\$9,910.43	\$80,232.78	\$83,927.19	\$94,980.00	\$94,980.00	84%

Food Bank of the Southern Tier
Income Statement
 Total Operations Including Current Month Actuals

	CURRENT MONTH 12/1/2019 12/31/2019	CURRENT YTD ACTUAL 1/1/2019 12/31/2019	LAST YTD ACTUAL 1/1/2018 12/31/2018	PROJECTION TO DATE 1/1/2019 12/31/2019	FULL YR PROJECT. 1/1/2019 12/31/2019	% TO FULL YEAR PROJECTION
TECHNOLOGY/SERVICES						
INTERNET SERV/COMM	\$190.95	\$2,615.69	\$3,546.90	\$2,526.00	\$2,526.00	104%
EQUIPMENT LEASE & REPAIR	\$689.88	\$6,569.15	\$6,560.05	\$6,300.00	\$6,300.00	104%
MEMBERSHIP FEES/DUES	\$2,469.64	\$22,855.43	\$21,479.88	\$21,983.00	\$21,983.00	104%
LICENSEING FEES	\$8,139.75	\$36,686.58	\$39,478.18	\$41,970.00	\$41,970.00	87%
TELEPHONE	\$632.98	\$7,654.86	\$10,451.07	\$7,925.00	\$7,925.00	97%
TOTAL TECHNOLOGY/SERVICES	\$12,123.20	\$76,381.71	\$81,516.08	\$80,704.00	\$80,704.00	95%
STAFF EXPENSES						
CONFERENCES	\$104.58	\$28,085.41	\$28,406.83	\$27,560.00	\$27,560.00	102%
STAFF DEVELOPMENT	\$3,092.65	\$11,212.97	\$13,492.93	\$9,371.00	\$9,371.00	120%
MILEAGE	\$2,385.26	\$18,918.37	\$22,050.07	\$17,693.00	\$17,693.00	107%
HOST FOOD & BEVERAGE	\$2,499.50	\$5,641.76	\$5,711.79	\$4,950.00	\$4,950.00	114%
SUBCRIPTIONS & PUBLICATIONS	\$19.99	\$899.55	\$256.00	\$60.00	\$60.00	1,499%
Total STAFF EXPENSES	\$8,101.98	\$64,758.06	\$69,917.62	\$59,634.00	\$59,634.00	109%
CONTRACT SERVICES						
ACCOUNTING	\$15,833.34	\$190,000.08	\$192,000.00	\$190,000.00	\$190,000.00	100%
HUMAN RESOURCES	\$2,957.67	\$35,492.04	\$33,401.04	\$35,492.00	\$35,492.00	100%
TECHNOLOGY	\$2,203.09	\$26,437.08	\$26,203.47	\$26,437.00	\$26,437.00	100%
COMPLIANCE	\$2,032.17	\$24,386.04	\$22,857.00	\$24,388.00	\$24,388.00	100%
LEGAL	\$280.50	\$2,443.50	\$1,453.77	\$2,163.00	\$2,163.00	113%
AUDIT	\$1,000.00	\$10,740.00	\$10,430.00	\$10,740.00	\$10,740.00	100%
OTHER	\$4,534.05	\$38,761.27	\$39,574.71	\$28,120.00	\$28,120.00	138%
TOTAL CONTRACT SERVICES	\$28,840.82	\$328,260.01	\$325,919.99	\$317,340.00	\$317,340.00	103%
MISCELLANEOUS						
PROVISION FOR DOUBTFUL ACCTS.	\$0.00	\$0.00	(\$1,587.24)	\$0.00	\$0.00	0%
TOTAL MISCELLANEOUS	\$0.00	\$0.00	(\$1,587.24)	\$0.00	\$0.00	0%
TOTAL GENERAL OPERATIONS	\$90,933.69	\$718,786.65	\$727,486.83	\$714,112.00	\$714,112.00	101%
DEVELOPMENT/PR						
SPECIAL EVENTS						
CANSTRUCTION	\$0.00	\$9,314.58	\$8,596.50	\$9,000.00	\$9,000.00	103%
EMPTY BOWLS	\$90.00	\$390.00	\$2,127.85	\$450.00	\$450.00	87%
OTHER MISC. EVENT EXPENSE	\$10,631.47	\$44,212.61	\$40,048.12	\$53,180.00	\$53,180.00	83%
TOTAL SPECIAL EVENTS	\$10,721.47	\$53,917.19	\$50,772.47	\$62,630.00	\$62,630.00	86%
DIRECT MAIL						
DIRECT MAIL	\$60,982.18	\$243,141.91	\$236,200.87	\$251,354.00	\$251,354.00	97%
DIGITAL SERVICES	\$15,971.64	\$29,770.10	\$22,176.43	\$18,200.00	\$18,200.00	164%
TOTAL DIRECT MAIL	\$76,953.82	\$272,912.01	\$258,377.30	\$269,554.00	\$269,554.00	101%

Food Bank of the Southern Tier

Income Statement

Total Operations Including Current Month Actuals

	CURRENT MONTH 12/1/2019 12/31/2019	CURRENT YTD ACTUAL 1/1/2019 12/31/2019	LAST YTD ACTUAL 1/1/2018 12/31/2018	PROJECTION TO DATE 1/1/2019 12/31/2019	FULL YR PROJECT. 1/1/2019 12/31/2019	% TO FULL YEAR PROJECTION
GEN. DEVELOPMENT / PR EXPENSE						
PUBLIC RELATIONS	\$799.96	\$10,147.99	\$9,365.49	\$9,150.00	\$9,150.00	111%
ADVERTISING/PROMOTIONS	\$21,929.63	\$37,612.14	\$42,922.75	\$46,850.00	\$46,850.00	80%
VOLUNTEER RECGONITION	\$26.56	\$5,177.20	\$3,852.64	\$6,700.00	\$6,700.00	77%
ANNUAL REPORT	\$0.00	\$0.00	\$1,197.89	\$1,000.00	\$1,000.00	0%
ANNUAL MEETING	\$0.00	\$5,300.32	\$5,046.02	\$6,000.00	\$6,000.00	88%
CIRCLE TO FEED HOPE	\$2,633.48	\$9,636.03	\$4,517.22	\$15,000.00	\$15,000.00	64%
TURKEY DRIVE	\$0.00	\$0.00	\$0.00	\$7,700.00	\$7,700.00	0%
TOTAL GEN. DEV. / PR EXPENSE	\$25,389.63	\$67,873.68	\$66,902.01	\$92,400.00	\$92,400.00	73%
TOTAL DEVELOPMENT/PR	\$113,064.92	\$394,702.88	\$376,051.78	\$424,584.00	\$424,584.00	93%
ADVOCACY & EDUCATION						
ADVOCACY GROUP/SPEAKERS	\$500.00	\$8,084.78	\$28,555.94	\$9,275.00	\$9,275.00	87%
TOTAL ADVOCACY & EDUCATION	\$500.00	\$8,084.78	\$28,555.94	\$9,275.00	\$9,275.00	87%
HPNAP OPERATION SUPPORT/SANI SUPP						
OPERATION SUPPORT	\$0.00	\$94,842.90	\$168,595.51	\$103,492.00	\$103,492.00	92%
FBST OPERATION SUPPORT	\$0.00	\$542.53	\$5,587.00	\$543.00	\$543.00	100%
SANITATION SUPPLIES	\$0.00	\$1,466.40	\$2,200.30	\$1,466.00	\$1,466.00	100%
TOTAL HPNAP OPERATION SUP.	\$0.00	\$96,851.83	\$176,382.81	\$105,501.00	\$105,501.00	92%
TOTAL EXPENSES	\$1,475,474.96	\$15,125,462.45	\$12,983,780.59	\$14,714,336.00	\$14,714,336.00	103%
NET BEFORE CAP CAMP ALLOC	\$272,796.50	\$124,280.28	(\$276,597.04)	(\$32,635.00)	(\$32,635.00)	(381)%
CAPITAL CAMPAIGN ALLOCATIONS						
BACKPACK PROGRAM	\$2,868.50	\$34,422.00	\$57,654.00	\$34,422.00	\$34,422.00	100%
TRUCK PROGRAM	\$0.00	\$0.00	\$39,999.96	\$0.00	\$0.00	0%
PERSONNEL	\$6,247.91	\$75,749.64	\$82,251.00	\$75,820.00	\$75,820.00	100%
CAPITAL CAMPAIGN ALLOCATIONS	\$9,116.41	\$110,171.64	\$179,904.96	\$110,242.00	\$110,242.00	100%
CAPITAL EXPENSES						
CAPTIAL EQUIPMENT	\$0.00	\$15,295.00	\$17,610.00	\$0.00	\$0.00	0%
CAPITAL IMPROVEMENTS	\$0.00	(\$24,982.87)	(\$71,238.97)	(\$56,977.00)	(\$56,977.00)	44%
Total CAPITAL EXP.	\$0.00	\$40,277.87	\$88,848.97	\$56,977.00	\$56,977.00	71%
NET BEFORE NON-OPERATING	\$281,912.91	\$194,174.05	(\$185,541.05)	\$20,630.00	\$20,630.00	941%
NON-OPERATING ADJUST.						
DEPRECIATION/AMORTIZATION	(\$27,021.82)	(\$324,167.74)	(\$315,147.93)	\$0.00	\$0.00	0%
EQUIPMENT/FURNITURE PURCHASES	\$0.00	\$15,322.50	\$17,610.00	(\$15,250.00)	(\$15,250.00)	(100)%
CAPITAL IMPROVEMENTS	\$0.00	\$18,850.00	\$71,238.97	(\$10,740.00)	(\$10,740.00)	(176)%

Food Bank of the Southern Tier

Income Statement

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	CURRENT MONTH 12/1/2019 12/31/2019	CURRENT YTD ACTUAL 1/1/2019 12/31/2019	LAST YTD ACTUAL 1/1/2018 12/31/2018	PROJECTION TO DATE 1/1/2019 12/31/2019	FULL YR PROJECT. 1/1/2019 12/31/2019	% TO FULL YEAR PROJECTION
BEQUESTS	\$0.00	\$0.00	\$10,915.09	\$0.00	\$0.00	0%
INVESTMENT GAIN/LOSS	\$45,279.65	\$294,156.24	(\$114,158.15)	\$0.00	\$0.00	0%
ADVERTISING	\$0.00	\$0.00	(\$11,853.00)	\$0.00	\$0.00	0%
RELEASE FROM TEMP RESTRICT	(\$9,116.41)	(\$110,171.64)	(\$179,904.96)	\$0.00	\$0.00	0%
TOTAL NON-OPER ADJUST	\$9,141.42	(\$106,010.64)	(\$521,299.98)	(\$25,990.00)	(\$25,990.00)	408%
NET SURPLUS/(DEFICIT)	\$291,054.33	\$88,163.41	(\$706,841.03)	(\$5,360.00)	(\$5,360.00)	(1,645)%

Food Bank of the Southern Tier

Income Statement

TRUCK CAMPAIGN TO DATE

	MONTH ACTUAL 12/01/2019 12/31/2019	CAMPAIGN TD 08/01/2016 12/31/2019	BUDGET 01/01/19 12/31/19
REVENUE			
FUNDRAISING / DONATIONS			
TRUCK DONATIONS	\$0.00	\$702,807.47	\$702,807.00
GENERAL DEVELOPMENT GRANTS	\$0.00	\$270,682.00	\$364,707.00
TOTAL FR/DONATIONS	\$0.00	\$973,489.47	\$1,067,514.00
TOTAL REVENUE	\$0.00	\$973,489.47	\$1,067,514.00
EXPENSES			
PERSONNEL EXPENSES			
SALARIES	\$0.00	\$12,966.00	\$12,966.00
FRINGE BENEFITS	\$0.00	\$4,080.00	\$4,080.00
TOTAL PERSONNEL EXPENSES	\$0.00	\$17,046.00	\$17,046.00
OTHER FOOD EXPENSES			
OTHER FOOD/PROGRAM	\$0.00	\$0.00	\$221,497.00
TOTAL OTHER FOOD EXPENSES	\$0.00	\$0.00	\$221,497.00
WAREHOUSE / DISTRIBUTION			
VEHICLE	\$0.00	\$752,290.35	\$749,482.00
WAREHOUSE	\$0.00	\$80,708.19	\$80,534.00
TOTAL WHRS / DISTRIB	\$0.00	\$832,998.54	\$830,016.00
GENERAL OPERATIONS			
GENERAL OFFICE	\$0.00	\$113.00	\$0.00
CONTRACT SERVICES	\$0.00	\$2,268.75	\$2,269.00
MISCELLANEOUS	\$0.00	\$0.00	\$1,874.00
TOTAL GENERAL OPERATIONS	\$0.00	\$2,381.75	\$4,143.00
DEVELOPMENT/PR			
SPECIAL EVENTS	\$0.00	\$569.00	\$2,600.00
GEN. DEVELOPMENT / PR EXPENSE	\$0.00	\$1,211.86	\$1,212.00
TOTAL DEVELOPMENT/PR	\$0.00	\$1,780.86	\$3,812.00
TOTAL EXPENSES	\$0.00	\$854,207.15	\$1,076,514.00
NET BEFORE CAP CAMP ALLOC	\$0.00	\$119,282.32	(\$9,000.00)

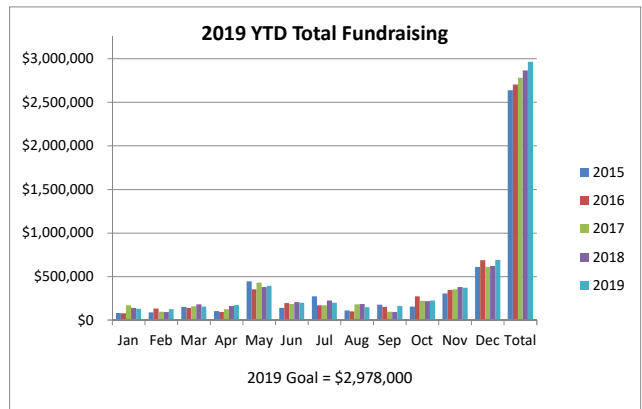
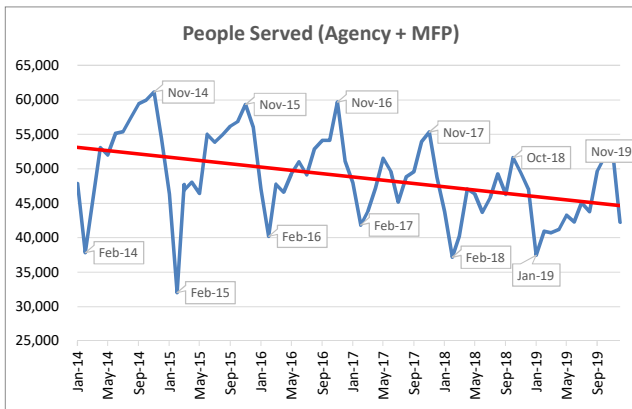
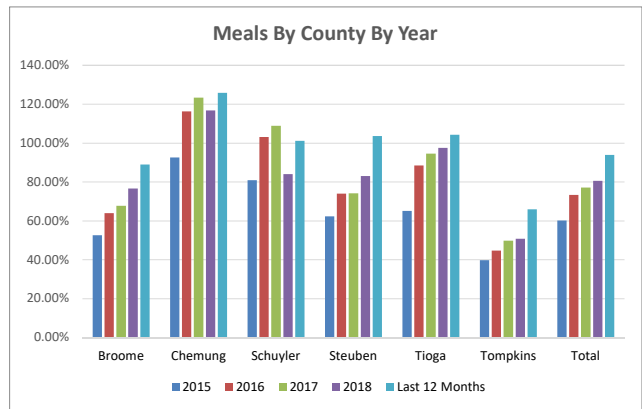
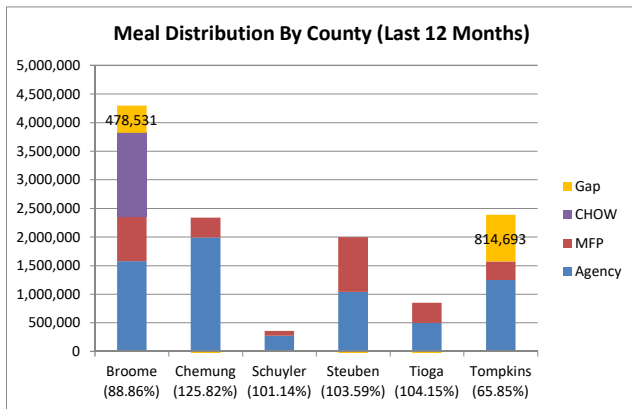
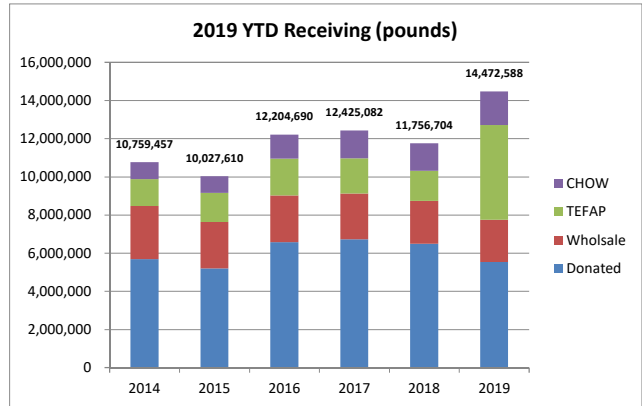
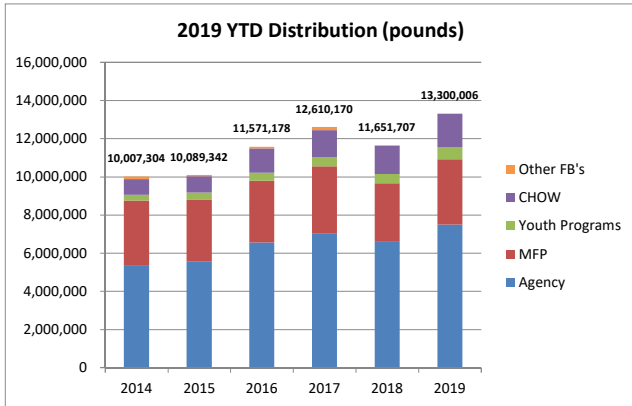
Food Bank of the Southern Tier

Income Statement

TRUCK CAMPAIGN TO DATE

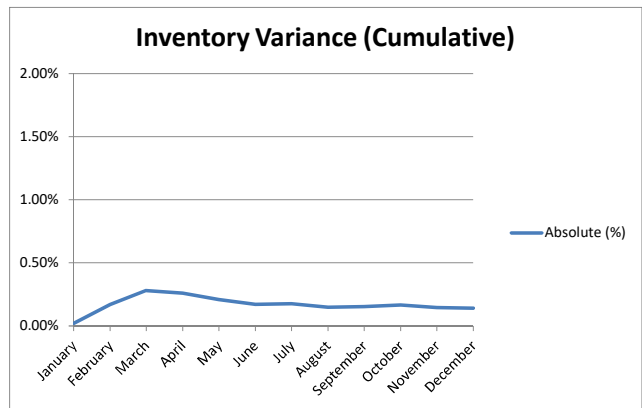
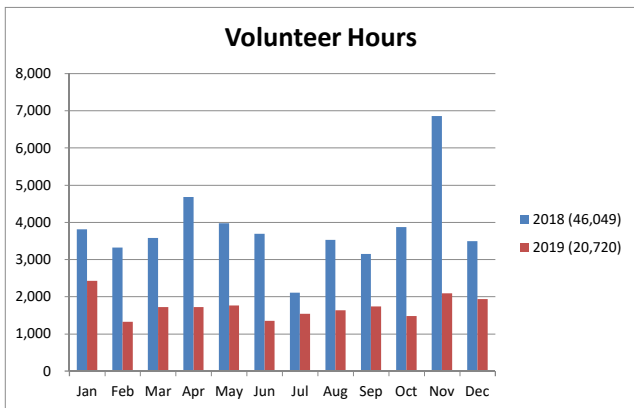
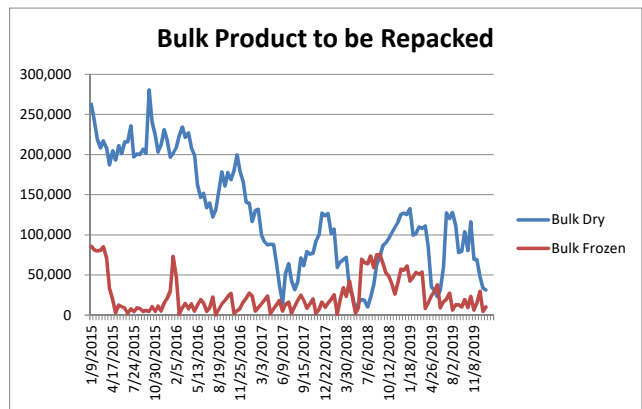
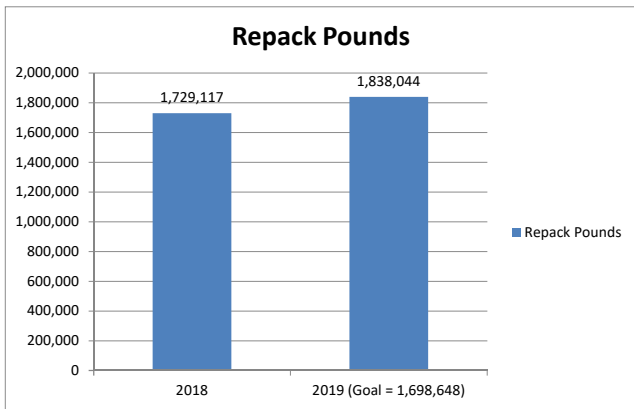
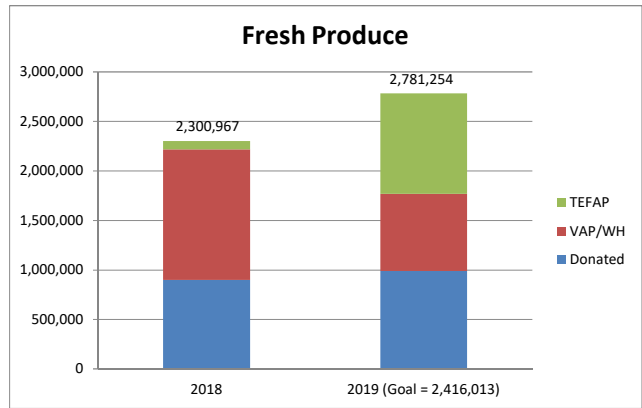
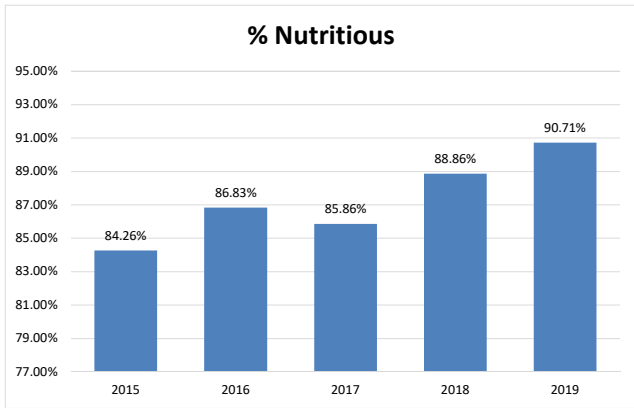
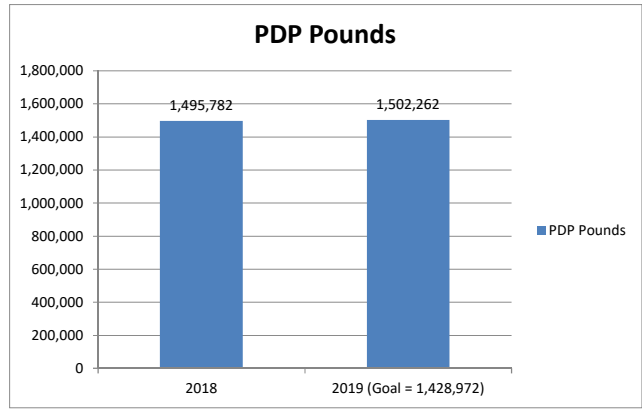
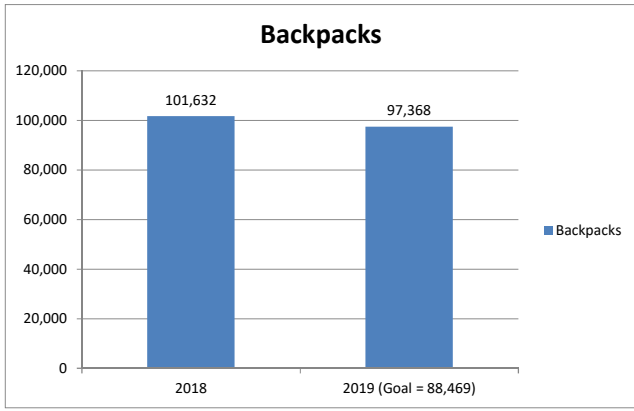
	MONTH ACTUAL 12/01/2019 12/31/2019	CAMPAIGN TD 08/01/2016 12/31/2019	BUDGET 01/01/19 12/31/19
NET BEFORE NON-OPERATING	\$0.00	\$119,282.32	(\$9,000.00)
NON-OPERATING ADJUST.			
EQUIPMENT/FURNITURE PURCHASES	\$0.00	\$783,902.70	\$0.00
SALE OF EQUIPMENT/VEHICLE	\$0.00	\$9,000.00	\$9,000.00
TOTAL NON-OPER ADJUST	\$0.00	\$792,902.70	\$9,000.00
NET SURPLUS/(DEFICIT)	\$0.00	\$912,185.02	\$0.00
BEGINNING FUND BALANCE	\$0.00	\$0.00	\$0.00
NET SURPLUS/(DEFICIT)	\$0.00	\$912,185.02	\$0.00
ENDING FUND BALANCE	\$0.00	\$912,185.02	\$0.00

FBST December 2019 Dashboards*



*Goals are listed below the bars (where appropriate)
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FBST December 2019 Dashboards*



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Current (12/31/2019)		2018
<u>Available Operating Reserves (Dec 2019)</u>		
Total Unrestricted Net Assets	\$6,469,793	\$6,122,122
Equity in Property, Plant and Equipment	(\$3,413,842)	(\$3,467,037)
Value of Purchased Inventory	(\$343,810)	(\$371,791)
<u>1yr Release from Temp Restriction</u>	<u>\$48,431</u>	<u>\$110,171</u>
Total Available Operating Reserves	\$2,760,572	\$2,393,466
<u>Operating Expenses (2018 Final)</u>		
Annual Operating Expenses	\$15,125,462	\$12,991,092
Value of Donated Goods & Services	(\$5,026,491)	(\$5,934,516)
Government Purchased Food - TEFAP	(\$4,454,731)	(\$1,140,747)
Pass Thru - HPNAP Operation Support	(\$96,852)	(\$170,796)
Pass Thru - MFP General SM	(\$45,217)	(\$103,617)
Pass Thru - BP General SM	(\$27,072)	(\$20,834)
Total Annual Operating Expenses	\$5,475,100	\$5,620,581
Percent Reserves	50.42%	42.58%
Months of Reserves	6.05	5.11
3 Months of Expenses	\$1,368,775	\$1,405,145
Excess Reserves	\$1,391,797	\$988,320

BOD Designated Building Fund	\$470,246	\$420,117
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COMMUNIS

ACCOUNT NAME: CC-FOOD BANK ENDOWMENT

COMMUNIS FUND OF THE DIOCESE OF ROCHESTER
SUMMARY FROM 12/01/2019 TO 12/31/2019

	ALESCO	TOTAL
BEGINNING BALANCE	93,006.47	93,006.47
DEPOSIT	0.00	0.00
WITHDRAWAL	0.00	0.00
TRANSFER	0.00	0.00
INCOME	701.75	701.75
FEES	(23.25)	(23.25)
REALIZED GAINS (LOSSES)	208.35	208.35
UNREALIZED GAINS (LOSSES)	1,518.77	1,518.77
ENDING BALANCE	95,412.09	95,412.09

REPORT PRODUCED BY:



BNY MELLON

Questions on your statement?

Contact Mary Ziarniak at 328.3228x1263, 1.800.388.1711x1263 or mary.ziarniak@dor.org

CATHOLIC CHARITIES

215 E. CHURCH STREET
ELMIRA

NY 14901

COMMUNIS

ACCOUNT NAME: CC-FOOD BANK - SOUTHERN TIER

COMMUNIS FUND OF THE DIOCESE OF ROCHESTER
SUMMARY FROM 12/01/2019 TO 12/31/2019

	ALESCO	TOTAL
BEGINNING BALANCE	1,657,602.65	1,657,602.65
DEPOSIT	0.00	0.00
WITHDRAWAL	0.00	0.00
TRANSFER	0.00	0.00
INCOME	12,506.95	12,506.95
FEES	(414.40)	(414.40)
REALIZED GAINS (LOSSES)	3,713.35	3,713.35
UNREALIZED GAINS (LOSSES)	27,068.13	27,068.13
ENDING BALANCE	1,700,476.68	1,700,476.68

REPORT PRODUCED BY:



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